

# Mediquest, LLC



**Winner**

**Location:** Randallstown, MD

**Founded:** 2004

**Industry:** Healthcare

Mediquest, LLC

*Dr. Marlene N. Mahipat*

Owner

## **PUPPIES, BACKPACKS AND CHIROPRACTORS**

Mediquest, LLC provides chiropractic care and physical therapy. In addition, two nonprofits founded by Mediquest's owner, Dr. Marlene N. Mahipat, operate out of its office. People Letting Every Animal Survive Euthanasia, Inc. (P.L.E.A.S.E.) performs animal rescue and helps pets and pet owners, while Helping Orphans Prosper Everywhere, Inc. (H.O.P.E.) works with the homeless, underprivileged children, the elderly, the disabled and Meals on Wheels recipients. Having the two nonprofits on-site has been helpful for Mediquest's growth, as patients would see

rescued kittens or puppies, or else backpacks and meals that would be provided to children in need, and feel moved to help, says Mahipat.

***Quick Tip: “I have learned to assess each team member’s strengths and weaknesses and then utilize those strengths.”***

“The money that funds these two nonprofits comes from my chiropractic practice, so the patients were able to see that this is how their money was being spent,” says Mahipat. “The patients started to tell other people about all of the charity work being done in that office, so internal referrals have been a major factor for patients coming in.” While having the nonprofits on-site has been beneficial, Mahipat sees Mediquest’s future as being less tied to an office. She envisions mobile units providing therapy and counseling, but also health and wellness screenings. “One of these units will be designated to go into poverty-stricken areas to provide the same services discounted or free of charge,” says Mahipat.